**Amy Pearl**

555 S. El Monte Avenue amy@amypearl.com

Los Altos, CA 94022 650-279-1010

**A dynamic and innovative experienced professional whose strengths include technical and business analysis, design and planning. A compelling speaker and communicator. Adept at developing relationships with a wide range of people, organizations and industries. Possesses a strong commitment to creating successful solutions that leverage the strengths and needs of all parties involved.**

**SUMMARY OF QUALIFICATIONS**

* Former Silicon Valley software executive for over 15 years with a unique combination of technical vision, software development expertise, and senior management skills
* Strong analytical, communication, negotiation and outreach skills
* Leadership style: listener and collaborator with a bias for action and results
* Well-respected in an extensive network of professional and local communities
* Have managed extended family finances, leading to a passion for the financial needs of the elderly

# PROFESSIONAL ASSOCIATIONS AND COMMITTEES

* Technical Conferences: General Chair, Program committee member and Chair, Panels/Workshops Co-Chair, Tutorials Co-Chair

## Guest editor for international Computer Science professional organization’s monthly magazine

* Technical committees: Board member; Chair, National Executive committee

# BOARD EXPERIENCE/NETWORKS

**California Delegation to the Democratic National Convention** - Elected Delegate

**Los Altos Community Foundation -** Investment Committee

**Santa Clara County Elections Advisory Board, Chair -** county appointment

**Peninsula Democratic Coalition Board** - Chartered Democratic club and state delegate

**Computer Professionals for Social Responsibility –** National public policy organization

**Outlet –** Outreach program for Silicon Valley LGBT youth

**USACM –** Public policy arm of national Computer Science professional organization

# PROFESSIONAL EXPERIENCE:

# Founders Financial Network, Cupertino, CA 2005-2010

***Financial Planner***

Founders Financial Network is an independent full-service financial planning and wealth management firm dedicated to helping clients solve problems and achieve their financial goals. They specialize in tax-sensitive planning and investing, particularly for holders of pre-IPO stock and large stock positions. I share their big picture, independent (i.e unbiased by financial incentives) research-based values.

# Acorn Financial Planning, Los Altos and Santa Rosa, CA 2005-2010

***Sole Proprietor***

* Financial analysis, support and management for individuals and estates in transition
* Budgeting and cash flow analysis and options
* Independent investment portfolio review
* Analysis regarding investment opportunities

# Hillary Clinton for President, San Francisco, CA 2007-2008

***Field Organizer***

* Built and leveraged my network of contacts to run the Clinton primary campaign in Silicon Valley
* In my first ever fundraising effort, exceeded a goal of raising $5K by over $20K – through online and phone fundraising in my networks

**Software Innovations, Los Altos Hills, CA 2004-2006**

***Consultant, Software Research, Development and Management***

* Researched and wrote $25M electronic voting technology grant proposals for consortium
* Advised startups on making technology concepts into practical business plans and proposals for VCs
* Consulted with engineering organization, evaluating roles, responsibilities and processes
* Coached VP engineering on how to effectively partner with startup’s sales VP

**Palm Inc., Santa Clara, CA2001-2002**

***Software Development Director, Platform Software Group*,** *Director of PalmOS Software Components.*

* Managed five software development groups, including a remote acquisition, reorganized several groups for efficiency and evaluated standards groups, technologies, and companies

**Maketi Corporation, San Mateo, CA 1999-2000**

***CEO/Founder,*** *Founded B2B company to provide total solution of import and export of consumer goods.*

* Developed and led implementation of company’s strategic plans, as well as managing recruiting, funding, office management, business plan development, market and competitive research.
* Successfully recruited top tier law firm (Fenwick and West), a senior executive in the field, outstanding technical talent, and a top industry consultant

**Remedy Corporation, Mountain View, CA 1998-1999**

***Software Development Director****, Core Products Division, Director of Web and Advanced Development.*

* Managed two Internet product groups and newly formed Advanced Strategic Products group

# Sun Microsystems Incorporated, Palo Alto, CA 1986 - 1998

***Director of Engineering, Javasoft, promoted from Software Developer***

* Managed Sun’s first Browser project. Managed collaborative development relationships with Netscape and IBM. Managed internal and external development, both domestically and overseas.
* Managed high-profile original Java engineering group. Created and staffed Human Interface group. Managed co-development relationships with Netscape and internal and external partners.
* Managed demo development for a product launch, including pre-announcement industry analyst/press tour and product announcement event.
* A founding engineer in Sun’s research lab, pioneered development of Sun’s first videoconferencing application
* Pioneered hypertext software development that anticipated HTML and the World Wide Web

# EDUCATION

Passed Certified Financial Planner Qualification exam

Certificate Program in Financial Planning, University of California, Santa Cruz Extension

Master of Science in Computer Science, Stanford University, Stanford, CA

Bachelor of Arts in Computer Science with Honors, Mills College, Oakland, CA